

# 中国供应商在全球供应链中践行化学品管理的良好实践

## Good Practice of Chinese suppliers in the global supply chain to address chemical management issues

魏斌先生  
泉州聚威鞋业有限责任公司董事长  
**Mr. Willy Wei**  
Owner,  
Quanzhou Kingway Footwear Co., Ltd

27.05.2021

魏斌1989年毕业于福州大学轻工系，1997年创办外贸公司**KINGWAY FOOTWEAR (HK) LIMITED**，另外，在2005年创办，泉州聚威鞋业有限公司。

泉州聚威鞋业有限公司位于中国福建省泉州市，主营各类休闲鞋、运动鞋和工作靴，集开发和生产于一体。

我司专注从事外贸，目前已在全球开拓欧洲、北美、大洋洲、亚洲等各大市场，与多个品牌密切合作，其中包括**ZALANDO, FULLBEAUTY BRANDS OPERATIONS, LLC, MONOPRIX, YM INC.(SALES)**等。

凭借高品质的产品、具竞争力的价格、准时的交货期、强有力的研发能力、先进的生产设备以及专业的技术优势等，获得国外客人的信赖，与客人保持长期稳定的合作关系。



**Mr. Wei was graduated from Fuzhou University Light Industry in 1989, he has setup a trading company (Kingway Footwear (HK) Ltd.) in 1997, and a shoe factory (Quanzhou Juwei Footwear Co Ltd) in 2005.**

**Quanzhou Juwei Footwear Co Ltd locates in Quanzhou, Fujian, they focus on the development and production of leisure shoes, sport shoes & working shoes**

**They export to numerous markets (e.g. Europe, North America, Oceania, Asia...) for their customers, such as ZALANDO, FULLBEAUTY BRANDS OPERATIONS, LLC, MONOPRIX, YM INC.(SALES), etc.**

**They've gained trust and maintained stable relationship with our customers, by their high quality products, competitive price, on-time delivery, etc.**



Organized by  
**giz** Deutsche Gesellschaft für Internationale Zusammenarbeit



# QUANZHOU JUWEI FOOTWEAR CO., LTD. A SHORT BIO

Dear Sir/Madam:

We are QUANZHOU JUWEI FOOTWEAR CO., LTD. which is located in Quanzhou, Fujian, one famous shoe city in China, we have more than 15 years in experiences for foreign trading and manufacturing, we are specialized in development and production of casual & sneaker shoes& work boots.

It is a great honor for us to be invited by you to attend this upcoming conference on Chemical Management on May 27th. At our conference, we will have an opportunity to learn about of the global and country specific trends and emerging challenges in chemical management and development,

Facing environmental challenges and the necessity to achieve sustainable goals. The requirements from changing demands by global consumers, international brands, and domestic governments towards sustainable production urge producers to start rethinking sustainable and greener approaches. sustainable chemical management has become a key solution for Chinese and global textile and shoe industries.

The follow content could give you a better understanding on my speech today



**FABRIC Asia**

## 泉州聚威鞋业有限公司简介

亲爱的先生/女士们:

我是泉州聚威鞋业有限公司的经理, 我们工厂位于福建省泉州市, 著名的鞋业生产基地, 我们有超过15年的外贸和生产经验, 我们是专业开发和生产休闲鞋, 运动鞋, 工作靴。

我们非常荣幸能收到您的邀请参加即将在5月27日举行的关于化学品管理的会议。在会议上, 我们将有机会了解到化学品管理和发展方面的具体趋势和挑战, 此外, 本次会议还将促进整个同行的相互学习和知识交流。

面对日益严峻的环境挑战和实现可持续发展目标的必要性, 可持续的化学品管理已经成为中国纺织服装和制鞋行业的关键要素。全球消费者, 国际品牌以及国内政府对可持续生产理念和需求的日益加剧, 促使行业生产制造商开始重新思考可持续和绿色发展路径。

以下是今天演讲的5点, 可以让你们更好地解读我的演讲。

# CONTENTS

## 目录



- I. Benefits of participating in the program**
- II. The improvements we have made**
- III. The biggest challenges of chemical management system**
- IV. Attitudes to responding to customers' needs**
- V. Suggestions**

# I、Benefits of participating in the program

## 1、Benefits to employees



Understand the chemicals in life and work



Learn to identify the hazard labels of chemicals and control potential risks in time



Learn about chemical management, such as transportation, storage, operation, etc.



Reduce air pollution and protect the environment

## 2、Benefits to management system and resource efficiency



**Keep business license**



**Get access to the global market**



**Keep competitive edge**



**Reduce excessive or repeated chemical purchases / Integrate chemical purchases**



**Cut costs by avoiding waste / excess**



**Reduce downtime by creating a safer working condition**



**Prevent potential risks**



**Make sure to produce materials that meet the RSL standard. If there is a problem, useful information for tracing the root causes can be provided.**



**Traceability of chemicals in supply chain**

## II. The improvements we have made

## 1. Establishing chemical management system

- Build organization structure and clarify responsibilities
- Strengthen chemical management system, make the system permanent, standardized and routine
- Collect and update regulations and standards regularly to keep abiding by the law
- Improve procurement process, join the procurement approval system, reduce the purchase of substandard chemicals

泉州聚威鞋业有限公司

## 化学品管理制度

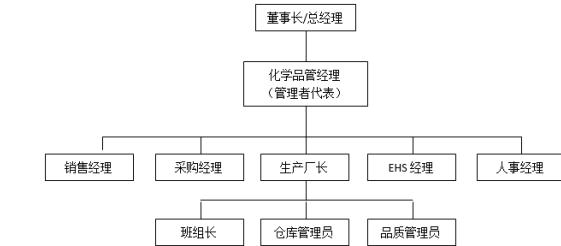
本公司化学品管理工作的总方针是：生产出符合客户要求以及法规要求的产品，控制限用物质超标的风险，预防和减少安全事故，保障员工的人身安全，规范化学品的存储及使用安全，保护环境，加强对化学品相关法律法规的了解和遵循，并持续改进本公司的化学品管理工作，特制订本制度：

## 第1部分：化学品管理体系

泉州聚威鞋业有限公司环境/化学品管理法律法规清单

No.	法规名称	类型	有效区域	发布机构	发布/更新年
1	中华人民共和国环境保护法	法律	全国	全国人民代表大会常务委员会	2015
2	中华人民共和国大气污染防治法	法律	全国	全国人民代表大会常务委员会	2018
3	中华人民共和国安全生产法	法律	全国	全国人民代表大会常务委员会	2002
4	危险化学品安全管理条例	法规	全国	国务院	2011
5	危险货物道路运输安全管理规定	法规	全国	交通运输部、工业和信息化部等	2020
6	危险化学品名录				
7	工业企业挥发性有机物排放标准	标准	福建省	福建省质监局、福建省环保厅	2018
8	制鞋工业污染物排放标准	标准	福建省	福建省环保厅、福建省质监局	1997
9	泉州市市区内沟河管理条例	法规	泉州市	泉州市人大常委会	2017
10	Zalando RSL	品牌标准	Zalando' Supply Chain	Zalando	
11	Zalando MRS	品牌标准	Zalando' Supply Chain	Zalando	2019

# 聚威鞋业有限公司



# 泉州聚威鞋业有限公司

化学品评估和审批表  
编号: 2020001 制表人: 陈德恋 制表日期:  
2020年5月12日

化学品品名	TPK及说明	组号	HW533
当芦酸盐	市宝树脂	生产商品线	广东省佛山市三水区乐平镇
产品批次号	21022300003	产品生产日期	2020-5-16
联系人	李进坤 Li Jin Kun	联系方式	0757-87190000

1. 生产部门评估意见:  
1.1 试用后可让客户的能力标准。

2. 国外试验是否含有的环保要求。  
生产品长签字:  2020.5.12

是否含有 KSL 以及 MBSL 的使用说明:

否

实验主管签字:  2020.5.12

化学品是否提供了试用材料:

有提供 MSDS:

实验主管签字:  2020.5.12

是否含有危险化学品:

否

实验主管签字:  2020.5.12

评估主要数据:

用途: 可用于大量生产。

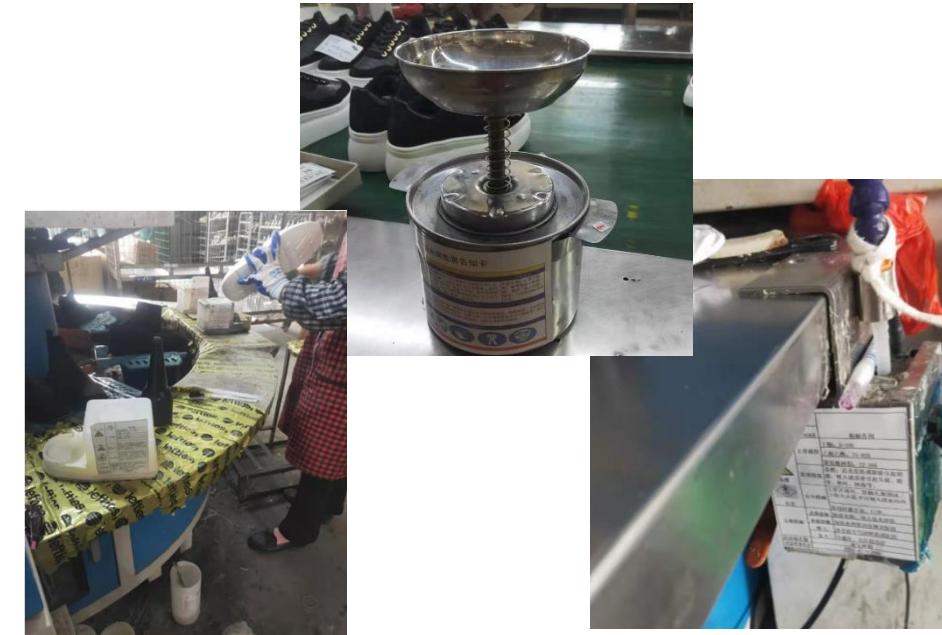
实验主管签字:  2020.5.12

## 2. Improving the operation of chemicals

- Keep the chemical list up-to-date and Keep abreast of the latest and most accurate information
- Improve information tracing to facilitate root cause tracing
- Specially-assigned person supervises the staff to operate chemicals as required and ensure safety

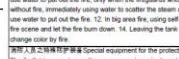
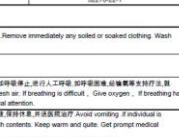
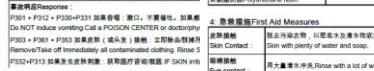
泉州聚威鞋业有限公司

化 学 用 品 清 单									
序号	名称	供应商	厂家	型号	CAS NO.	物质安全资料表/SDS	禁用物资清单/RSL	是否符合GHS	是否属于危险化学品
1	PU胶	南光	南光树脂	713WH	141-78-6, 9016-87-9	√	无	Y	N
2	TPR处理剂	南光	南光树脂	794AH	142-82-5, 108-88-3	√	无	Y	N
3	EVA处理剂	南光	南光树脂	795AH	142-82-5, 108-88-3	√	无	Y	N



### 3. Improve storage conditions and management of chemicals

- **Managed by specially-assigned person**
- **Ensure the label and data sheet of material safety are complete when putting in storage**
- **Safe and orderly storage of chemicals, first-in first-out to reduce waste**
- **Check regularly**



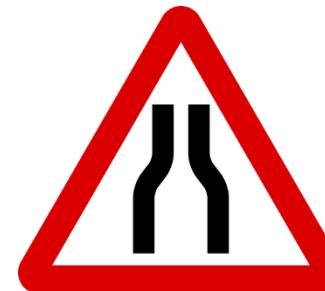
## 4. Chemical training for employees

- Enhance employees' knowledge and awareness of chemicals
- Develop the habit of using chemicals and personal protective equipment properly
- Hold regular meetings to reduce the impact of staff leave or replacement



### III、The biggest challenges of better chemical management system

- 1. Personnel flow, loss of managers and employees**
- 2. Pressure of costs and delivery time**
- 3. Supply bottleneck of environmental protection fabric and soles**



## IV. Attitudes to responding to customers' needs

- 1. Do our utmost. Customer is God**
- 2. The basic principle is to meet the needs of customers**
- 3. Customers' demands are becoming more diversified, so we can't stay the same**
- 4. Let customers recognize us while meeting their demands**
- 5. To meet the follow-up needs of customers, we should listen to them carefully and come up with corresponding strategies and solutions.**



## V. Suggestions

### Managing chemicals is not the responsibility of one person, but a team

The team should basically include:

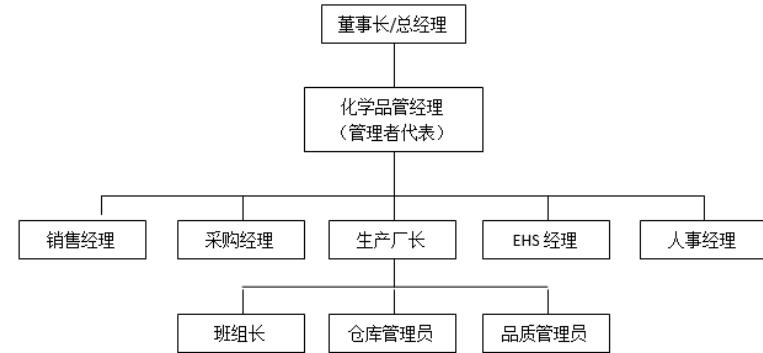
- **Chemical management director**  
Oversee the whole chemical management system
- **Production factory director**  
Ensure proper chemicals are used in production
- **Purchasing manager**  
Ensure the purchased chemicals meet the requirements of ZDHC/MRSL
- **EHS manager**  
Make sure employees operate chemicals according to the requirements to ensure their health and safety

Team members should work together and communicate with managers on a regular basis

27/5/2021

泉州聚威鞋业有限公司

关于化学品管理的组织构架图



# Thank you

People being together is party, hearts being together is power---JUWEI FOOTWEAR CO., LTD

